

SCF Client Guide: Local Supply Chain

Southern Construction Framework

September 2021



1.0 Introduction to Local Supply Chain

1.1 Local Supply Chain

Local Supply Chain (LSC) is a procurement and supply chain management portal designed for the construction industry. SCF has launched its partnership with Local Supply Chain to build upon its industry leading 2-stage open book process for the public sector. Through this software, SCF provides main contractors a transparent platform to evidence to clients the early specialist engagement and robust competition of local suppliers.

Clients have direct access to the portal enabling transparent oversight in a live environment. This reporting can be used to support intelligent decision-making early enough in the project to improve outcomes and predictability.

1.2 Work Radar

Work Radar is an initiative incorporated within LSC that aims to provide local workforces, including registered tradespeople, microbusinesses, and social enterprises, access to construction work opportunities. Through supporting this initiative, SCF advertises projects on Work Radar, where local workforces can express their interest by registering their contact details. This information is shared with the awarded main contractor and their selected tier 2 supply chain. Tier 2 suppliers can subsequently use this free resource to source local and engaged tier 3 suppliers. This initiative aims to bridge the divide between main contractor and local labour, sharing the benefits of construction projects with local communities.

1.3 Social Partnership Portal

SCF are a founding member of the Social Partnership Portal, this is an initiative which is powered through Local Supply Chain that enables SCF main contractors to have direct access to over 500 Voluntary, Community & Social Enterprises. As a result, SCF main contractors can target work packages towards Social Enterprises, supporting the delivery of social legacy outcomes defined by the project team within SCF's *Social Legacy Toolkit*.

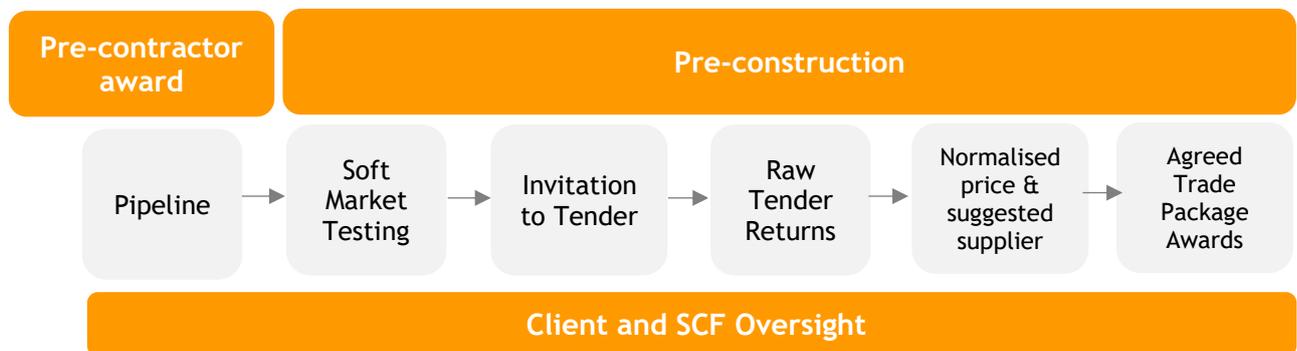
2.0 Local Supply Chain Procurement Process

2.1 Projects applicable for LSC

LSC has been designed for the procurement of construction projects and as a result provides main contractors with access to a wide range of trades and services in the construction industry, enabling suitability across all project sectors.

2.2 Procurement Process & Package Procurement Strategy

After a main contractor has been awarded the project, the integrated project team will discuss and agree upon a procurement strategy. This strategy can incorporate the procurement processes available on LSC, as described below. For all SCF projects main contractors are committed to sending live enquiries, sharing raw & normalised prices, and publishing agreed trade subcontractor and package prices through LSC.



The following metrics can be overviewed by clients throughout preconstruction.

- Market Engagement (will be dependent on the timeframe of projects)
- Invitations to Tender (clients can review shortlisted supply chain suggestions)
- Raw tender returns, normalised prices, and preferred suppliers
- Awarded Trade Packages (agreed supplier & package value at Gateway 3)
- Supplier Feedback on Unsuccessful Bids
- SME & Local Supplier Mapping and Engagement Statistics

Sharing with Clients

Within your Mini-competition 1 document, SCF will ask you to nominate an individual from your organisation as your “*Local Supply Chain Lead*”. Prior to contractor appointment, SCF will provide the “*Local Supply Chain Lead*” with a link to the portal to create their account and will share the project. This individual will be responsible for inviting additional users and data control.

Creating your Company Account

Please follow the below to create your company account on Local Supply Chain portal. If you are a repeat client of SCF, you may already have an account on LSC. For further information regarding logins, please contact your Framework Manager.

1 Don't have an account?

[Sign Up Now!](#)

2 Which account do you need?

[Business](#) [Tradesperson](#)

3 Create Your Account

1. Your Details

First Name
demo

Surname
demo

Company Telephone ✓
09999999

Email Address ✓
clientdemo99@demo.com

Password
.....

Passwords must be:

- ✓ at least 8 characters
- ✓ at least 1 upper case letter (A-Z)
- ✓ at least 1 lower case letter (a-z)
- ✓ at least 1 number (0-9)
- ✓ at least 1 special character (eg !\$#*)

[Next](#)

4 Create Your Account

1. Your Details ✓ [Edit](#)

2. Your Organisation

Lookup Company Name
demo [Go!](#)

OR

Have a Registration Code?
[Continue](#)

Matches

We've matched the details you entered with the following companies, please select your company from the list below.

Demo Limited
Marquisway, Team Valley, Gateshead, NE1 0RU

Demo
Tomlinson House, Duffield Road, Derby, Derbyshire, DE21 5DR

5 Create Your Account

1. Your Details ✓ [Edit](#)

2. Your Organisation ✓ [Edit](#)

Company Name [Lookup](#)
Demo Limited

[Address](#)
Marquisway
Team Valley
Gateshead
NE1 0RU

[Next](#)

6 Create Your Account

1. Your Details ✓ [Edit](#)

2. Your Organisation ✓ [Edit](#)

3. Your Office

Office Address

Same as registered address

Marquisway
Team Valley
Gateshead
NE1 0RU

Enter a different address

[Next](#)

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4. Your Licence

Licence Type

Sub Contractor
You are looking for construction work.

Professional Consultant
You are looking for consultancy work.

Social Enterprise
Does your organisation have a defined social purpose?

Civils Contractor
You are looking for Civil contracting work.

Main Contractor
Do you have a turn over of £25 Million? if so you may be considered as a Main Contractor on this site. Anything below this, a Sub Contractor subscription will be more suitable for you.

Client
Are you a Public Sector organisation that wishes to gain access to Frameworks / Dynamic Purchasing Systems (DPS)?, then please register here.

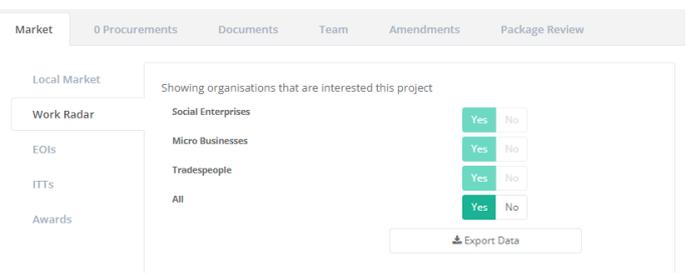
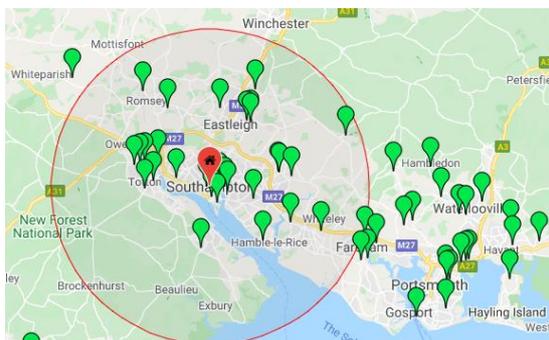
SCF will support clients with a launch meeting outlining:

- How to invite additional users onto the system.
- What procurement information can be accessible
- How to navigate the system and access procurement data

Once your login has been created, you can access your project via the “Project” tab from the sidebar, by clicking on “All Projects”.

Pipeline

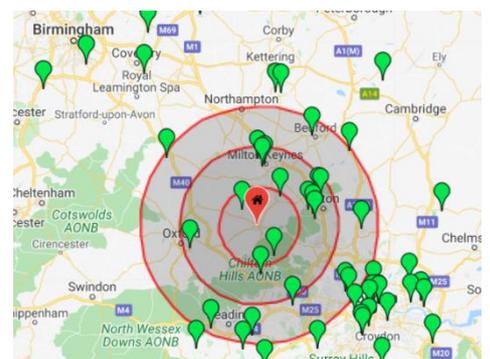
SCF advertises projects on LSC, and through this platform local suppliers can register their interest within upcoming projects. This list of engaged suppliers will be shared with yourself and the awarded contractor and if required may be incorporated within the project team’s procurement strategy.



To review engaged suppliers, please open your project and under the “Market” tab you’ll see a sub-tab for “Work Radar”. From here you can overview subcontractors who have registered an interest in your project at “Pipeline” stage. Please ensure the “All” button is enabled to review all interested suppliers.

Soft Market Testing

Main contractors may use the “Expression of Interest” function on LSC for soft market testing. This tool enables main contractors to identify and demonstrate engaged, local suppliers. If required, this can be incorporated within the project team’s procurement strategy and can be used to aid in producing a shortlist of engaged suppliers. However, this will be dependent on the timeframe requirements of your project.



Tenders & Awards

Main contractors will send live enquiries (ITT) through LSC and publish the awarded trade packages and successful subcontractor to the client. This information will be agreed and shared with the client prior to your Gateway 3 sign off. If trade package price or named subcontractor are to change after Gateway 3, this will require client approval.

Under the “Procurements” tab, when clicking on your work packages you can overview market response in a live environment. By hovering over the icons below you can see when subcontractors have downloaded documentation, their intention to bid and when they’ve uploaded their submission.

The screenshot shows a navigation bar with tabs: Market, 48 Procurements (selected), Documents, Team, Amendments, and Package Review. Below the navigation bar, a card displays the procurement title 'Brickwork & Blockwork' with a redacted ID '11628 | [REDACTED]'. It includes details: 'DISTANCE : < 20 MILES', 'ON SITE : 22/03/2021 - 04/06/2022', 'CATEGORY : SUBCONTRACTOR', and 'TYPE : SUPPLY FIX'. To the right, two light blue panels show icons for document download, bid intention, and submission upload.

For all SCF projects, main contractors will complete and share with clients the “Package Review” process on LSC (as outlined on page 5). This enables clients to access raw quotes and oversee the normalisation of package prices.

Contractors will award packages to the successful subcontractor through LSC. When you open a work package, you can overview the agreed subcontractor and package price.

The screenshot displays a table of subcontractors with columns: Locality, Award Decision, and Value/Decline Reason. Two rows are visible:

	Locality	Award Decision	Value/Decline Reason
Csj Construction <i>Premium Member</i> TELEPHONE : 01425 658989 OFFICE : CONTACT : NO CONTACT INFORMATION AVAILABLE DISTANCE : 13 MILES TRADES : BRICKWORK & BLOCKWORK, BULK EARTHWORKS, ELECTRICAL SERVICES INSTALLATION, FENCING, GROUNDWORKS, PILING LABELS : APPROVED, ENQUIRY ONLY, PQQ COMPLETED & ACCEPTED, PQQ ISSUED, UNDER ASSESSMENT		<input checked="" type="checkbox"/> <input type="checkbox"/>	Denial Reason Credit Rating Notes for Sub Contractor (optional)
Joe Brown Contractors Limited <i>Premium Member</i> TELEPHONE : 01773 834455 OFFICE : CONTACTS : DISTANCE : 12 MILES TRADES : ELECTRICAL SERVICES INSTALLATION, FLOORING - SPECIALIST FLOOR COVERINGS, GROUNDWORKS, LANDSCAPING, MAINTENANCE, SCAFFOLDING / ACCESS SYSTEMS, SPORTS SURFACES / PLAY AREAS, TARMACADAM LABELS : APPROVED, H&S POLICY, PQQ COMPLETED & ACCEPTED, PQQ ISSUED		<input checked="" type="checkbox"/> <input type="checkbox"/>	Award Value £ 100,000 Notes for Sub Contractor (optional)

Brickwork & Blockwork

Settings
X

Tender Scoring

Cost

 %

Quality

 %

Contract Scoring

Cost

 %

Quality

 %

[Update Cost/Quality](#)

Client/Shared Visibility:

Tender

 ▼

Contract

 ▼

Award

 ▼

	Budget	Quote	Normalised	In/Out	Cost %	Quality %	Outcome	Rank	Allowance	Comments
Joe Brown Contractors Limited	£10,000.00	£9,000.00	£11,000.00	● ●	100	80	96	1	£12,000.00	
Local Supply Chain (s)		£11,000.00	£17,000.00	● ●	64.7	100	71.76	3		
Sophie & Boo Llp		£10,000.00	£12,500.00	● ●	88	30	76.4	2		

3.0 Benefits of Using Local Supply Chain

- ✓ Greater transparency and support of 2 stage open book
- ✓ Ensures competitive pricing for work packages. With over 25,000 supplier profiles accessible to all contractors on LSC, our contractors can easily access a wider market.
- ✓ Potential for 'hands-on' client involvement in a live environment. Real time procurement prevents any nasty surprises appearing at Gateway 3.
- ✓ Demonstration and oversight of market engagement. LSC automatically produces procurement reports that can be accessed quickly.
- ✓ Ability to source and engage local suppliers & SME's, supporting social legacy outcomes.
- ✓ Engage with specialist suppliers for early advice.
- ✓ LSC provides support for meet-the-buyer events. There is the opportunity for clients to invite their recommended supply chain onto LSC.



4.0 Additional Resources

Local Supply Chain portal can be accessed by the following link:

<https://app.localsupplychain.co.uk/signin/>

Please see further information on the SCF Construct Website:

[Local Supply Chain Portal - SCF \(scfconstruct.org.uk\)](https://www.scfconstruct.org.uk)

If you would like further information or training surrounding the use of LSC, please contact your [Framework Manager](#).